

#### **Exhibitor Information Packet**

Attached you will find the following important information about Week #8 (Boston, Long Island, Newark, Philadelphia, Baltimore)

- ◆ Important Showcase Information outlining the show format.
- ◆ Exhibit Hours are from 9:00 a.m. 1:00 p.m.
- ◆ Hotel Information with addresses, shipping information, rates, and basic directions.
- Transportation Services information for an easy and convenient way to get yourself and your materials from city to city.
- ◆ Exhibitor Reply Fax or Multi-Line Rep Reply Fax to give us the information we need to better serve you during the week as well as indicate any special requests you may have. Please complete this form and fax it back to us no later than August 8, 2016.
- ◆ Returning in 2016 distributor members will be allowed to escort their endbuyers into the show.

If there is any way that we can be of assistance to you before the show, please send an email to roadshow@asishow.com. You can also contact:

Nick DiNicola Director, Industry Relations and ASI Roadshows 877-934-7048 ndinicola@asicentral.com



### **Important Roadshow Information**

Hotels: Each hotel has been carefully selected to provide a clean, safe, and comfortable environment.

> Specific Hotel Information for Week #8 is enclosed. Please make your own hotel reservations directly with the hotel. Make all reservations by the deadlines listed below and be sure to mention the ASI Roadshow when booking to ensure you get the ASI Roadshow rate.

Exhibit hours are from 9:00 a.m. - 1:00 p.m. Set-up will begin at 7:00 a.m. each morning. Hours:

Breakdown will begin at 1:00 p.m. As a courtesy to your fellow exhibitors, please have your

exhibit ready at 9:00 a.m. and do not begin breakdown until 1:00 p.m.

Format: Each exhibitor will have an assigned space. Fire and safety regulations prohibit racks and

displays in the aisles or blocking exits. If you require additional tables, please let us know

ahead of time.

**Electricity:** 

Shipping: Enclosed is information for shipping packages to each day's hotel. To ensure that your packages

> arrive on time, please follow the instructions carefully. Ship all packages to arrive no sooner than two business days before each show. Catalogs & consumables should be shipped to each

> day's hotel in quantities to cover that day's exhibits. Please include the name of the Company and the Rep on the shipping label to facilitate delivery. Also, it is recommended that you bring tracking numbers on-site with you to help locate missing items. Since ASI is charged for storage & handling, you will be charged if boxes are received earlier than the specified

delivery window. Cost is \$25/package.

**Bus Service:** If you wish to participate in our Passenger Bus service (which includes Cargo Truck service).

> please indicate on the Exhibitor Reply Fax or Multi-Line Rep Reply Fax. We also offer a "Cargo Only" option at a reduced rate. Passenger Bus & Cargo Truck reservations must be confirmed with a credit card number. See the Transportation Services page for details. Service cancelled within two weeks of a show is non-refundable. In order to accommodate all participants, Cargo Truck rates are based on up to 5 standard size boxes (up to 70 lbs per box) and/or display cases per company. Any extra or overweight cargo will incur an additional surcharge (\$25 per box). Please call ahead if you think you may need additional cargo space. ASI Roadshow offers cargo service between all show locations this week. Note:

ASI Roadshow is not responsible for damages/breakage resulting from poorly packed items.

Electricity is available at all locations for a \$12.00 daily charge. Please indicate on the Exhibitor Reply Fax or Multi-Line Rep Reply Fax if you require electricity so your exhibit can

be placed near an electrical outlet. If you do not return your Exhibitor Reply Fax or Multi-Line

Rep Reply Fax indicating a need for electricity, it may not be provided.

Catering: A continental breakfast will be available each morning for exhibitors in the exhibit area beginning

at 7:00 a.m. Beverages and light snacks will be available throughout the day.

Invitations: All promotional products industry distributors are invited to attend, but distributors must be an

ASI member in order to invite their clients. Invitations to distributors are mailed, faxed, & emailed

and followed up with telephone reminders.

**End-Buyer** Distributor members will be allowed to bring their customers into the show. (1/2 day or full day Portion: pending on decision). The end-buyer will be identified by wearing a yellow lanyard and a generic

badge that is different than distributors which will say ESCORTED END-BUYER.



### **Hotel Information**

Don't forget – Catalogs & Consumables shipped to each day's hotel should not arrive more than 2 business days prior to the show date.

Monday, 8/29/16 – Boston, MA

Hotel: Holiday Inn Boston Dedham

55 Ariadne Road Dedham, MA 02026 Phone: 781-407-2283 Rate: \$159.00/night

Deadline: Book by 07/31/2016

Please ship to yourself and your Company **Shipping Info:** 

Name c/o ASI Roadshow at the

Hotel Address. Also, use labels on last page

to identify shipment.

Tuesday, 8/30/16 – Long Island, NY

Hotel: Hilton Long Island/Huntington

598 Broadhollow Road Long Island, NY 11747 Phone: 631-577-1575

Rate: \$159.00/night

Book by 07/29/2016 Deadline:

Please ship to yourself and your Company **Shipping Info:** 

Name c/o ASI Roadshow at the

Hotel Address. Also, use labels on last page

to identify shipment.

Wednesday, 8/31/16 – Newark, NJ

Hotel: Best Western Robert Treat Hotel

50 Park Place Newark NJ 07102 Phone: 973-622-21253 Rate: \$149.00/night Deadline: Book by 08/9/2016

Please ship to yourself and your Company **Shipping Info:** 

Name c/o ASI Roadshow at the

Hotel Address. Also, use labels on last page

to identify shipment.

Thursday, 9/1/16 – Philadelphia, PA

Hotel: Crowne Plaza Philadelphia - King of Prussia

260 Mall Blvd

King of Prussia, PA 19406 Phone: 610-908-6043

Deadline: **Shipping Info:** 

Rate:

\$149.00/night Book by 08/1/2016

Please ship to yourself and your Company

Name c/o ASI Roadshow at the

Hotel Address. Also, use labels on last page

to identify shipment.

Thursday, 9/2/16 – Baltimore, MD

Hotel: BWI Airport Marriott

1743 W. Nursery Road Linthicum Heights, MD 2109

Phone: 410-859-8300

Rate: \$149.00/night

Deadline: Book by 08/21/2016

**Shipping Info:** Please ship to yourself and your Company

Name c/o ASI Roadshow at the

Hotel Address. Also, use labels on last page

to identify shipment.

For more detailed directions call hotels, or go to: www.mapquest.com

#### **Local Transportation (to/from airport):**

Boston Taxi is approximately: \$65 Baltimore Taxi is approximately: \$5

# ROADSHOW. Transportation Services

## Need a Convenient Way to Get You and Your Exhibit Materials from Show to Show?

Save yourself valuable time and effort with the ASI Roadshow's Transportation Services!



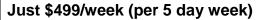
**Transportation service** is available between show cities and includes Cargo Truck\* service. Relax in comfort while our experienced staff transports you and your materials to the next show city. Very convenient!

#### Just \$599/week (per 5 day week)



**Cargo Truck service** only is available for exhibitors who want the freedom of driving themselves, but don't want the hassle of transporting their exhibit materials. Just put your materials on the truck. They will be delivered to your table for set up! A big time saver!

Cargo Truck rates are based on up to 5 standard size boxes (up to 70 lbs. of weight) and/or display cases per company. A \$25 PER BOX charge will be charged for additional/overweight boxes.





When possible, **Freight Forwarding Service** is available between consecutive weeks. Avoid the headaches of dealing with an outside freight carrier! This is an economical way to ensure your freight gets where it needs to go! Best of all, your freight stays with us!

Just \$1.50/lb

\*Cargo services include up to five standard size boxes and/or display cases (up to 70 lbs. each). A surcharge will be added for additional/overweight cargo (\$25 per box).

All reservations must be confirmed with a credit card.

Just fill out the accompanying Exhibitor Reply Fax or Multi-Line Rep Reply Fax

scan and email it to: ndinicola@asicentral.com

Fax: 866-709-6740

Any questions, contact Nick DiNicola at 877-934-7048



## Exhibitor Reply Fax – Week 8 (8/29/16 – 9/2/16)

Please return via fax (866-709-6740) or email (roadshow@asishow.com)

In order to serve you better, we require the following information by August 8.

1.	Company name to be listed in the show directory and on the website:  Company Name: asi #:		
	Phone #:	asi #:	
2.	Please list all exhibitor personnel. Indicate	Cell #:	
	Email: Name:	Cell #:	
	Email: Name:	Cell #·	
	Email:		
	Note: Cell phone and email address inform	nation is for ASI Roadshow contact purpos	es only.
3.	Do you need electricity? (There is a \$12 D	aily Charge) Ye	es No
4.	Do you want to participate in the Passeng materials delivered to your table each more Reservations must be confirmed with a creative transfer to the served this on the Exhibitor	ning? A \$599 charge per person applies. edit card. Ye	e your
5.	If not riding in the Passenger Bus, would y show in our Cargo Truck* and delivered to company applies. Reservations must be called the sound that the sound	rou like your materials transported from sho your table each morning? \$499 charge pe onfirmed with a credit card.	
6.	Would you like Freight Forwarding at \$1.5	0 per pound? Ye	es No
	Check here if the information listed al	oove applies to all weeks you are exhibi	ting.
Terms: E respectiv or cause locations exhibitor responsi	services include up to 5 standard size boxes and/or display case. Exhibitor agrees to hold harmless ASI Roadshow, the exhibit facilized against all claims, losses, expenses or damages, to persons of by exhibitors installation, removal, maintenance, occupancy or s. All participants in the Van Pool agree to abide by all federal, star facilities and their agents maintain insurance covering the exhibitility for such property nor transit between exhibit locations. ASI mechanical failure, or other circumstances beyond the control of	ities, their parents, subsidiaries, agents, employees, officers, an or property, governmental charges or liens and attorney fees an use of the exhibition premises or a part thereof or transportation ate, and local ordinances and laws. Further neither ASI Roadshot tors property and ASI Roadshow and the exhibit facilities assun Roadshow is not responsible for transportation delays due to ac	nd directors rising out of n between ow not the ne no
Name	)	asi/	
	ture	_	
	ns returned unsigned will result in a delay in processing.		
	ease use the credit card that ASI Roadshov		
	lease contact me about using a credit card.  not want my company to receive faces from or on behalf of the following cr	TOTAL:	or optity
	goods or services related to operating a <i>Show</i> to the fax numbers listed in		

behalf of ASI to the fax numbers listed in this document.



### Multi-Line Rep Reply Fax — Week #8 (8/29/16 – 9/2/16)

Please return via fax (866-709-6740) or email (roadshow@asishow.com)

In order to serve you better, we require the following information by August 8.

1.	What line names will you be showing at the ASI Roadshow? (If you have additional lines, please list on a separate sheet.)				
	(ii you have additional lines, please list on a separate sheet.)  Pho		ASI#		
	Pho	one #:			
	Pho	one #:	ASI #		
2.	Please list all exhibitor personnel. Please indicutes week.				
	Name:	Cell #:		_	
	Email:			_	
	Name:	Cell #:		_	
	Email:Name:			_	
	Name:	Cell #:		_	
	Emaii:			_	
	Note: Cell phone and email address information	on is for ASI Roadsho	w contact purposes	only.	
3.	Do you need electricity? (There is a \$12 Daily	Charge)	Yes	No	
4.	Do you want to participate in the Passenger Bus and Cargo Truck* services and have your materials delivered to your table each morning? \$599 charge per person applies.  Reservations must be confirmed with a credit card.  Yes No If you have already reserved this on the Exhibitor Agreement, you do not need to check this again.				
5.	If not riding in the Passenger Bus, would you I show in our Cargo Truck* and delivered to you company applies. Reservations must be confill figure have already reserved this on the Exhibitor Agree	ur table each morning rmed with a credit car	g? \$499 charge per rd. Yes		
6.	Would you like Freight Forwarding at \$1.50 p	er pound?	Yes	No	
Terms: all clain remova by all fe propert	Check here if the information listed ab a services include up to 5 standard size boxes and/or display cases (up to 70 lbs eac Exhibitor agrees to hold harmless ASI Roadshow, the exhibit facilities, their parents ms, losses, expenses or damages, to persons or property, governmental charges or al, maintenance, occupancy or use of the exhibition premises or a part thereof or traederal, state, and local ordinances and laws. Further neither ASI Roadshow not the ty and ASI Roadshow and the exhibit facilities assume no responsibility for such proportation delays due to acts of God, weather, mechanical failure, or other circumstance.	ch). A surcharge will be added for ad is, subsidiaries, agents, employees, or liens and attorney fees arising out ansportation between locations. All pa e exhibitor facilities and their agents no operty nor transit between exhibit loca	ditional cargo.  officers, and directors respectively a for caused by exhibitors installatio articipants in the Van Pool agree to maintain insurance covering the exh ations. ASI Roadshow is not respon	against on, abide nibitors	
Nam	ne		asi/		
	nature				
Applica	ations returned unsigned will result in a delay in processing.	Date _			
	Please use the credit card that ASI Roadshow ha	as on file.			
	Please contact me about using a credit card.		TOTAL:		
l c	do not want my company to receive faces from or on behalf of the following companing goods or services related to operating a <i>Show</i> to the fax numbers listed in this do		rel Planners, and any person or ent		

## **EXHIBITORS!**

## ORDER A HIGH-EXPOSURE, LOW-COST MARKETING OPPORTUNITY

#### Catalog & Product Resource Table

Have your catalog or product available for all Roadshow attendees on the Catalog & Product Resource Table located at the front of the show floor.

 Catalog Resource
 Pro

 \$350 per 5-day week
 \$50

 \$275 per 4-day week
 \$40

 \$200 per 3-day week
 \$30

Product Resource \$500 per 5-day week \$400 per 4-day week \$300 per 3-day week

\*\*\*IMPORTANT\*\*\* All Catalog & Product Resource Table Suppliers are responsible for shipping directly to show site twice within selected week. Confirmations and specific shipping requirements will be sent within 30 days of selected week.

#### **★ Web Banner Advertising ★**

By promoting your company, show special and booth in a banner advertisement featured on the ASI Roadshow website, you are sure to increase your table traffic. With thousands of hits daily, your ad will be seen by Roadshow attendees before the show even begins.

550 x 90 pixel Master ad - \$599 (6 ads available per month) Video ad - \$599 (3 ads available per month)

#### **Pre-Show Email**

A Pre-Show Email is a great way to invite distributors to visit you in a particular region. It's easy! Simply send us your promotional message (in an HTML or text format) and we will deliver your email to distributors in each particular Roadshow region.

\$225 per 5-day week \$200 per 4-day week \$175 per 3-day week

#### Roadshow Sponsorship

What better way to get your product in front of distributors than to be a Roadshow sponsor! Sponsored products are used for the week and will be given to each attendee. Roadshow sponsorship opportunities include lanyards, bags, pens, lip balm, pencils and mints. Other Roadshow sponsorship ideas are welcome. As a Roadshow sponsor, your company name and logo will be featured on the ASI Roadshow website, in a pre-show marketing email and in the directory.

\$1,200 per 3 U.S. week segment (There will be 3 U.S. segments)

\$400 per Canadian week
(There will be 2 Canadian weeks)

\* 3 Three week US segments and 1 two week Canada Segment.

#### **Coffee Sponsorship**

\$250 per week

#### Food/Snack Sponsorship

\$500 per week

#### **Product Sponsorships**

Pens	\$350	per week
Welcome Bags	\$350	per week
Lanyards	\$350	per week

† All advertising and sponsorships are subject to the standard ASI Show terms and conditions, which can be found online at http://www.asiroadshow.com/Terms/index.html.



2016

## ASI ROADSHOW MARKETING & SPONSORSHIP OPPORTUNITIES

Catalog & Product	Resource Table*	Pre-Show Email			
Catalog Resource	Product Resource	□ \$225 per 5-day week □ \$200 per 4-day week			
□ \$350 per 5-day week	\$500 per 5-day week				
□ \$275 per 4-day week □ \$200 per 3-day week	□ \$300 per 3-day week	\$175 per 3-day week I would like to send a Pre-	Show Email for the		
		following weeks:			
	I would like to place my catalogs or products on the Catalog & Product Resource Table for weeks:  *You are responsible for shipping catalogs & products directly to show site at start of each week.		The subject line is:  Roadshow Sponsorship  □ \$1,200 per 3 U.S. week segment (There will be 3 U.S. segments)  The product I would like to sponsor is:		
	er Advertising *	\$400 per Canadian week (There will be 2 Canadian weeks) The product I would like to sponsor is:			
☐ Video ad — \$599 (3 ads	ad – \$599 (6 ads available per month) available per month)				
		Coffee Sponsor  \$250 per week	Product Sponsorships  Pens\$350 per week		
		·	☐ Welcome Bags\$350 per week		
		Food/Snack Sponsor  \$500 per week	☐ Lanyards\$350 per week		
COMPANY INFORMAT	TION:				
	d it with payment right away for the most exposi out payment. All prices are net. All payments mus				
Company Name		asi/			
Company Address		Email			
Advertising Contact (for qu	estions)				
Business Phone		_Business Fax			
Email		Website			
Authorizing Representative					
Authorizing Representative	Signature				
PAYMENT INFORMAT	ION:				
Total marketing investr	nent: \$				
☐ Please use the credit car	d ASI Show has on file.				
☐ Please contact me about	using a credit card.				
Advertiser/sponsor agrees to a	s due with order. Space will not be reserve Ill terms and conditions. All advertising con Indable. Please visit www.asiroadshow.com/	nmitments are non-cancelable,	net. AR-1743		

AR-1743 11/23/2015



## ASI ROADSHOW...

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HOLD FOR ARRIVAL ON:	HOLD FOR ARRIVAL ON:	
FOR COMPANY:	FOR COMPANY:	
Contact:	Contact:	
Box of	Box of	
ASI ROADSHOW	ASI ROADSHOW	
HOLD FOR ARRIVAL ON:	HOLD FOR ARRIVAL ON:	
FOR COMPANY:	FOR COMPANY:	
Contact:	Contact:	
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