

#### **Exhibitor Information Packet**

Attached you will find the following important information about Week #11 (Buffalo, Cleveland, Detroit, Indianapolis)

- ◆ Important Showcase Information outlining the show format.
- ◆ Exhibit Hours are from 9:00 a.m. 1:00 p.m.
- ◆ Hotel Information with addresses, shipping information, rates, and basic directions.
- Transportation Services information for an easy and convenient way to get yourself and your materials from city to city.
- ◆ Exhibitor Reply Fax or Multi-Line Rep Reply Fax to give us the information we need to better serve you during the week as well as indicate any special requests you may have. Please complete this form and fax it back to us no later than September 14, 2018.
- ◆ End-Buyers distributor members will be allowed to escort their endbuyers into the show.

If there is any way that we can be of assistance to you before the show, please send an email to roadshow@asishow.com. You can also contact:

Nick DiNicola Director, Industry Relations and ASI Roadshows 877-934-7048 ndinicola@asicentral.com

# ROADSHOW Important Roadshow Information

**Hotels:** Each hotel has been carefully selected to provide a clean, safe, and comfortable environment.

Specific Hotel Information for Week #11 is enclosed. Please make your own hotel reservations directly with the hotel. Make all reservations by the deadlines listed below and be sure to mention the ASI Roadshow when booking to ensure you get the ASI Roadshow rate.

Hours: Exhibit hours are from 9:00 a.m.-1:00 p.m. Set-up will begin at 7:00 a.m. each morning.

Breakdown will begin at 1:00 p.m. As a courtesy to your fellow exhibitors, please have your exhibit

ready at 9:00 a.m. and do not begin breakdown until 1:00 p.m.

Format: Each exhibitor will have an assigned space. Fire and safety regulations prohibit racks and displays in

the aisles or blocking exits. If you require additional tables, please let us know ahead of time.

**Shipping:** Enclosed is information for shipping packages to each day's hotel. To ensure that your packages

arrive on time, please follow the instructions carefully. Ship all packages to arrive **no sooner than two business days** before each show. **Catalogs & consumables should be shipped to each day's hotel in quantities to cover that day's exhibits.** Please include the name of the Company and the Rep on the shipping label to facilitate delivery. Also, it is recommended that you bring tracking numbers on-site with you to help locate missing items. **Since ASI is charged for storage &** 

handling, you will be charged if boxes are received earlier than the specified delivery window.

Cost is \$25/package per day.

**Bus Service:** If you wish to participate in our Passenger Bus service (which includes Cargo Truck service), please

indicate on the Exhibitor Reply Fax or Multi-Line Rep Reply Fax. We also offer a "Cargo Only" option at a reduced rate. Passenger Bus & Cargo Truck reservations must be confirmed with a credit card number. See the Transportation Services page for details. Service cancelled within two weeks of a show is non-refundable. In order to accommodate all participants, Cargo Truck rates are based on up to 5 standard size boxes (up to 70lbs per box) and/or display cases per company. Any extra or overweight cargo will incur an additional surcharge (\$25 per box). Please call ahead if you think you may need additional cargo space. ASI Roadshow offers cargo service between all show locations this week. Note: ASI Roadshow is not responsible for damages/breakage resulting

from poorly packed items.

**Electricity:** Electricity is available at all locations for a \$12.00 daily charge. Please indicate on the Exhibitor

**Reply Fax** or **Multi-Line Rep Reply Fax** if you require electricity so your exhibit can be placed near an electrical outlet. If you do not return your Exhibitor Reply Fax or Multi-Line Rep Reply Fax

indicating a need for electricity, it may not be provided.

**Catering:** A continental breakfast will be available each morning for exhibitors in the exhibit area beginning at

7:00 a.m. Beverages and light snacks will be available throughout the day.

**Invitations:** All promotional products industry distributors are invited to attend, but distributors must be an ASI

member in order to invite their clients. Invitations to distributors are mailed, faxed, & emailed and

followed up with telephone reminders.

**Email List:** 

**End-Buyer** Distributor members will be allowed to bring their customers into the show. (1/2 day or full day pending on decision). The end-buyer will be identified by wearing a yellow lanyard and a generic

badge that is different than distributors which will say ESCORTED END-BUYER.

Attendee Please note, due to ASI policy, attendee email addresses will be included on an opt-in basis

after each week. You will still receive the name, phone number, company, street address, and the day they attended but will only receive email if they choose to provide. Contact information may be used only by the exhibiting company and cannot be transferred to another person or entity. Any misuse of this information will result in a \$1,500 fine. Attendee list is only available to ASI supplier members.



#### **Hotel Information**

**Don't forget** – Catalogs & Consumables shipped to each day's hotel **should not** arrive more than **2 business days** prior to the show date.

Monday, 10/15/18 - Buffalo, NY

Hotel: Embassy Suites Buffalo/Downtown

200 Delaware Avenue Buffalo, NY 14202 Phone: 716-842-1000 **Rate:** \$159.00/night

Deadline: Book by 09/14/2018

**Shipping Info:** Please ship to yourself and your Company

Name c/o ASI Roadshow at the

Hotel Address. Also, use labels on last page

to identify shipment.

Tuesday, 10/16/18 – Cleveland, OH

Hotel: Holiday Inn Cleveland - South

<u>Independence</u>

6001 Rockside Road Independence, OH 44131 Phone: 216-524-8050 **Rate:** \$99.00/night

Deadline: Book by 09/15/2018

**Shipping Info:** Please ship to yourself and your Company

Name c/o ASI Roadshow at the

Hotel Address. Also, use labels on last page

to identify shipment.

Wednesday, 10/17/18 - Detroit, MI

Hotel: Four Points by Sheraton Detroit Novi

27000 South Karevich Drive

Novi. MI 48377

Phone: 258-348-4616

**Rate:** \$124.00/night

**Deadline:** Book by 09/18/2018

**Shipping Info:** Please ship to yourself and your Company

Name c/o ASI Roadshow at the

Hotel Address. Also, use labels on last page

to identify shipment.

Thursday, 10/18/18 – Indianapolis, IN

Hotel: Indianapolis Marriott East

7202 East 21<sup>st</sup> Street Indianapolis, IN 46219

Phone: 317-352-1231

**Rate:** \$149.00/night

Deadline: Book by 09/17/2018

Please ship to yourself and your Company Name c/o ASI Roadshow at the

Hotel Address. Also, use labels on last page

to identify shipment.

For more detailed directions call hotels, or go to: www.mapquest.com

**Shipping Info:** 

**Local Transportation (to/from airport):** 

Buffalo, NY Taxi is approximately: \$37 Indianapolis, IN Taxi is approximately: \$72



### Need a Convenient Way to Get You and Your Exhibit Materials from Show to Show?

Save yourself valuable time and effort with the ASI Roadshow's Transportation Services!



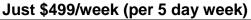
**Transportation service** is available and includes Cargo Truck\* service. Relax in comfort while our experienced staff transports you and your materials to the next show city. Very convenient!

#### Just \$599/week (per 5 day week)



**Cargo Truck service** only is available for exhibitors who want the freedom of driving themselves, but don't want the hassle of transporting their exhibit materials. Just put your materials on the truck. They will be delivered to your table for set up! A big time saver!

Cargo Truck rates are based on up to 5 standard size boxes (up to 70 lbs. of weight) and/or display cases per company. A \$25 PER BOX charge will be charged for additional/overweight boxes.





When possible, **Freight Forwarding Service** is available between consecutive weeks. Avoid the headaches of dealing with an outside freight carrier! This is an economical way to ensure your freight gets where it needs to go! Best of all, your freight stays with us!

Just \$1.50/lb

\*Cargo services include up to five standard size boxes and/or display cases (up to 70 lbs. each). A surcharge will be added for additional/overweight cargo (\$25 per box).

All reservations must be confirmed with a credit card.

Just fill out the accompanying Exhibitor Reply Fax or Multi-Line Rep Reply Fax

scan and email it to: ndinicola@asicentral.com

Fax: 866-709-6740

Any questions, contact Nick DiNicola at 877-934-7048



### **Exhibitor Reply Fax — Week 11** (10/15/18 – 10/18/18)

Please return via fax (866-709-6740) or email (roadshow@asishow.com)

In order to serve you better, we require the following information by Sept. 14.

| 1.  | Company name to be listed in the show directory and on the website:  Company Name:  Phone #: asi #:   |  |   |
|---|---|--|---|
|   | Phone #:  | asi #:   |   |
| 2.  | Name:   | e cities for staff not attending the entire week. Cell #:  |   |
|   | Email:       Cell #:         Name:       Cell #:         Name:       Cell #:  |  |   |
|   |   |  |   |
|   | Email:  |  | _   |
|   | Note: Cell phone and email address inform   | mation is for ASI Roadshow contact purposes  | s only.   |
| 3.  | Do you need electricity? (There is a \$12 D   | Daily Charge) Yes  | No  |
| 4.  | materials delivered to your table each morning? A \$599 charge per person applies.  |  | •   |
|   | Reservations must be confirmed with a cr<br>*If you have already reserved this on the Exhibitor   |  | No  |
| 5.  | •   |  | v to<br>No  |
| 6.  | Would you like Freight Forwarding at \$1.5  |  | No  |
|   | , ,   | bove applies to all weeks you are exhibiting   | ng.   |
| Terms: E<br>respectivor cause<br>locations<br>exhibitor<br>responsi | services include up to 5 standard size boxes and/or display case<br>Exhibitor agrees to hold harmless ASI Roadshow, the exhibit faci<br>vely against all claims, losses, expenses or damages, to persons<br>ed by exhibitors installation, removal, maintenance, occupancy or<br>s. All participants in the Van Pool agree to abide by all federal, st<br>r facilities and their agents maintain insurance covering the exhib | es (up to 70 lbs each). A surcharge will be added for additional carge lities, their parents, subsidiaries, agents, employees, officers, and concept, governmental charges or liens and attorney fees arising use of the exhibition premises or a part thereof or transportation be ate, and local ordinances and laws. Further neither ASI Roadshow itors property and ASI Roadshow and the exhibit facilities assume it Roadshow is not responsible for transportation delays due to acts of | o.<br>directors<br>ng out of<br>etween<br>not the<br>no |
| Name  | 9   | asi/   |   |
| Signa   | ature   | <u> </u>   |   |
|   | ons returned unsigned will result in a delay in processing.   | 1  |   |
|   | lease use the credit card that ASI Roadsho  |  |   |
|   | lease contact me about using a credit card.   | TOTAL: companies: ASI Show, Freeman, RCS, Travel Planners, and any person or er  | ntity   |
|   |   | n this document. I also do not consent for my company to receive faxes from  |   |

behalf of ASI to the fax numbers listed in this document.



### Multi-Line Rep Reply Fax — Week 11(10/15/18 – 10/18/18)

Please return via fax (866-709-6740) or email (roadshow@asishow.com)

In order to serve you better, we require the following information by Sept. 14.

|  | (If you have additional lines, please list on a separate s   | _ Phone #:   | ASI #   |  |  |  |
|--|--|--|---|--|--|--|
|  |  | _ Phone #:   | ASI #   |  |  |  |
|  |  | _ Phone #:   | ASI #   |  |  |  |
| 2.   | Please list all exhibitor personnel. Please indicate cities for staff not attending the entire week.   |  |   |  |  |  |
|  | Name:  |  |   |  |  |  |
|  | Email:   | Oall #.  |   |  |  |  |
|  | Name:  |  |   |  |  |  |
|  | Email:<br>Name:  | Call #:  |   |  |  |  |
|  | Email:   | Oeli #.  |   |  |  |  |
|  | Note: Cell phone and email address infor   | mation is for ASI Roa  | adshow contact purposes only  |  |  |  |
| 3.   | Do you need electricity? (There is a \$12  | Daily Charge)  | Yes No  |  |  |  |
|  | materials delivered to your table each mo  |  |   |  |  |  |
| 5.   | Reservations must be confirmed with a c If you have already reserved this on the Exhibitor If not riding in the Passenger Bus, would show in our Cargo Truck* and delivered to company applies. Reservations must be If you have already reserved this on the Exhibitor  | Agreement, you do not no<br>you like your materia<br>to your table each mo<br>confirmed with a cred  | ls transported from show to rning? \$499 charge per lit card.   |  |  |  |
| <ol> <li>6.</li> </ol>   | If you have already reserved this on the Exhibitor  If not riding in the Passenger Bus, would show in our Cargo Truck* and delivered to company applies. Reservations must be  | Agreement, you do not not not not not not not not not no   | eed to check this again.  Is transported from show to rning? \$499 charge per lit card.  Yes No   |  |  |  |
|  | If you have already reserved this on the Exhibitor  If not riding in the Passenger Bus, would show in our Cargo Truck* and delivered to company applies. Reservations must be If you have already reserved this on the Exhibitor   | Agreement, you do not not not not not not not not not no   | ls transported from show to rning? \$499 charge per lit card. Yes No eed to check this again.   |  |  |  |
| *Cargo<br>Terms:<br>all claim<br>removal<br>by all fe<br>property              | If you have already reserved this on the Exhibitor  If not riding in the Passenger Bus, would show in our Cargo Truck* and delivered to company applies. Reservations must be If you have already reserved this on the Exhibitor Would you like Freight Forwarding at \$1.   | you like your materia<br>you like your materia<br>to your table each mo<br>confirmed with a cred<br>Agreement, you do not not<br>50 per pound?<br>Ted above applies to a<br>to lbs each). A surcharge will be added<br>in parents, subsidiaries, agents, emp<br>arges or liens and attorney fees aris<br>eof or transportation between location<br>to not the exhibitor facilities and their<br>such property nor transit between ex-  | ls transported from show to bring? \$499 charge per lit card. Yes Now eed to check this again.  Yes Now ll weeks you are exhibiting.  If weeks you are exhibiting.  If or additional cargo.  If loyees, officers, and directors respectively against ing out of or caused by exhibitors installation, and. All participants in the Van Pool agree to abide agents maintain insurance covering the exhibitors thibit locations. ASI Roadshow is not responsible for the van Pool agree to abide agents maintain insurance covering the exhibitors thibit locations. ASI Roadshow is not responsible for the van Pool agree to abide agents maintain insurance covering the exhibitors thibit locations. ASI Roadshow is not responsible for the variety of the variety  |  |  |  |
| *Cargo Terms: all claim removal by all fe property                             | If you have already reserved this on the Exhibitor  If not riding in the Passenger Bus, would show in our Cargo Truck* and delivered to company applies. Reservations must be If you have already reserved this on the Exhibitor  Would you like Freight Forwarding at \$1 Check here if the information list  services include up to 5 standard size boxes and/or display cases (up to 7 Exhibitor agrees to hold harmless ASI Roadshow, the exhibit facilities, the is, losses, expenses or damages, to persons or property, governmental chi, maintenance, occupancy or use of the exhibition premises or a part there deral, state, and local ordinances and laws. Further neither ASI Roadshow and ASI Roadshow and the exhibit facilities assume no responsibility for retation delays due to acts of God, weather, mechanical failure, or other circulation.  | you like your materia you do not not not not not not not not not no  | ls transported from show to straing? \$499 charge per lit card. Yes Now eed to check this again.  Yes Now lit weeks you are exhibiting.  If weeks you are exhibiting.  If or additional cargo. In the long of the card of the c |  |  |  |
| *Cargo Terms: all claim removal by all fe property transport                   | If you have already reserved this on the Exhibitor  If not riding in the Passenger Bus, would show in our Cargo Truck* and delivered to company applies. Reservations must be If you have already reserved this on the Exhibitor  Would you like Freight Forwarding at \$1 Check here if the information list  services include up to 5 standard size boxes and/or display cases (up to 7 Exhibitor agrees to hold harmless ASI Roadshow, the exhibit facilities, the is, losses, expenses or damages, to persons or property, governmental chi, maintenance, occupancy or use of the exhibition premises or a part there deral, state, and local ordinances and laws. Further neither ASI Roadshow and ASI Roadshow and the exhibit facilities assume no responsibility for retation delays due to acts of God, weather, mechanical failure, or other circulation.  | you like your materia you do not not not not you like your materia you do not not not not not not not not not no   | ls transported from show to bring? \$499 charge per lit card. Yes Now eed to check this again.  Yes Now lit weeks you are exhibiting.  If weeks you are exhibiting.  If or additional cargo.  If or a |  |  |  |
| *Cargo Terms: all claim removal by all fe property transpoi                    | If you have already reserved this on the Exhibitor  If not riding in the Passenger Bus, would show in our Cargo Truck* and delivered to company applies. Reservations must be If you have already reserved this on the Exhibitor  Would you like Freight Forwarding at \$1 Check here if the information list  services include up to 5 standard size boxes and/or display cases (up to 7 Exhibitor agrees to hold harmless ASI Roadshow, the exhibit facilities, the is, losses, expenses or damages, to persons or property, governmental chi, maintenance, occupancy or use of the exhibition premises or a part there deral, state, and local ordinances and laws. Further neither ASI Roadshow and ASI Roadshow and the exhibit facilities assume no responsibility for retation delays due to acts of God, weather, mechanical failure, or other circulate.  The company of the property of the exhibit facilities assume no responsibility for retation delays due to acts of God, weather, mechanical failure, or other circulate. | you like your materia to your table each more confirmed with a cred to Agreement, you do not not a second to per pound?  The confirmed with a cred to the confirmed with a confirmed to the confirmed to  | ls transported from show to straing? \$499 charge per lit card. Yes Now eed to check this again.  Yes Now lit weeks you are exhibiting.  If weeks you are exhibiting.  If or additional cargo. In the long of the card of the c |  |  |  |
| *Cargo Terms: all claim removal by all fe property transpol  Nam Sign Applicat | If you have already reserved this on the Exhibitor  If not riding in the Passenger Bus, would show in our Cargo Truck* and delivered to company applies. Reservations must be already reserved this on the Exhibitor.  Would you like Freight Forwarding at \$1 Check here if the information list  | you like your materia to your table each more confirmed with a cree of Agreement, you do not rest. So per pound?  The dabove applies to a so of the sach). A surcharge will be added in parents, subsidiaries, agents, emparges or liens and attorney fees arise and their such property nor transit between excumstances beyond the control of Association where the such property nor transit between excumstances beyond the control of Association where the such property nor transit between excumstances beyond the control of Association where the such property nor transit between excumstances beyond the control of Association where the such property nor transit between excumstances beyond the control of Association where the such property nor transit between excumstances beyond the control of Association where the such property is the such property is a such property in the such property in the such property is a such property in the such property in the such property is a such property in the such property in the such property is a such property in the such property in the such property is a such property in the such property in the such property is a such property in the such property in the such property is a such property in the such property in the such property in the such property is a such property in the | ls transported from show to bring? \$499 charge per lit card. Yes Now eed to check this again.  Yes Now lit weeks you are exhibiting.  If weeks you are exhibiting.  If or additional cargo.  If or a |  |  |  |

# **EXHIBITORS!**

# MAKE YOUR ROADSHOW MORE SUCCESSFUL WITH THESE COST-EFFICIENT OPPORTUNITIES

#### Catalog & Product Resource Table

Have your catalog or product available for all Roadshow attendees on the Catalog & Product Resource Table.

Catalog Resource \$350 per 5-day week \$275 per 4-day week \$200 per 3-day week Product Resource \$500 per 5-day week \$400 per 4-day week \$300 per 3-day week

\*\*\*IMPORTANT\*\*\* All Catalog & Product Resource Table Suppliers are responsible for shipping directly to show site twice within selected week. Confirmations and specific shipping requirements will be sent within 30 days of selected week.

#### **★ Web Banner Advertising ★**

By promoting your company, show special and booth in a banner advertisement featured on the ASI Roadshow website, you are sure to increase your table traffic. With thousands of hits daily, your ad will be seen by Roadshow attendees before the show even begins.

550 x 90 pixel Master ad – \$599 (6 ads available per month) Video ad – \$599 (3 ads available per month)

#### Pre-Show Email

A Pre-Show Email is a great way to invite distributors to visit you in a particular region. It's easy! Simply send us your promotional message (in an HTML or text format) and we will deliver your email to distributors in each particular Roadshow region.

\$225 per 5-day week \$200 per 4-day week \$175 per 3-day week

#### Roadshow Sponsorship

What better way to get your product in front of distributors than to be a sponsor. Think outside the box – table covers, banners and signs can all be sponsored by you! As a Roadshow sponsor, you will receive a banner ad on the Roadshow website, one pre-show marketing email, your show special featured on our Facebook and Twitter accounts, and your logo will be placed in the directory.

\$1,200 per 3 week segment \$2,295 per 6 week segment \$3,495 per 9 week segment \$4,295 per 11 week segment

#### Food & Beverage Sponsorship

Food & Beverage .....\$500 per week

#### **Product Sponsorships**

| Pens |      | \$450 | per week |
|------|------|-------|----------|
|      | Bags |       |          |
|      |      |       | per week |

† All advertising and sponsorships are subject to the standard ASI Show terms and conditions, which can be found online at http://www.asiroadshow.com/Terms/index.html.



2018

# ASI ROADSHOW MARKETING & SPONSORSHIP OPPORTUNITIES

| Catalog & Product Resource Table*   | Pre-Show Email  |  |  |  |
|---|---|--|--|--|
| Catalog & Product Resource   Product Resource   \$350 per 5-day week   \$500 per 5-day week   \$275 per 4-day week   \$400 per 4-day week   \$200 per 3-day week   \$300 per 3-day week   I would like to place my catalogs or products on the Catalog & Product Resource Table for weeks:  *You are responsible for shipping catalogs & products directly to show site at start of each week.  | \$225 per 5-day week \$200 per 4-day week \$175 per 3-day week I would like to send a Pre-Show Email for the following weeks: The subject line is:  Roadshow Sponsorship \$1,200 per 3 week segment \$2,295 per 6 week segment \$3,495 per 9 week segment \$4,295 per 11 week segment |  |  |  |
| □ 550 x 90 pixel Master ad – \$599 (6 ads available per month)  | Product Sponsorships  Pens\$450 per week  |  |  |  |
| ☐ Video ad – \$599 (3 ads available per month)  | ☐ Welcome Bags\$450 per week  |  |  |  |
|   | ☐ Lanyards\$450 per week  |  |  |  |
| Please complete this form, and send it with payment right away for the most exposure! Orders will not be processed without payment. All prices are net. All payments must be Company Name Company Address Advertising Contact (for questions) Business Phone Email Weathorizing Representative  | e made in U.S. dollars onlyasi/ Email  Business Faxebsite   |  |  |  |
| Authorizing Representative Signature  |   |  |  |  |
| PAYMENT INFORMATION:  Total marketing investment: \$  Please use the credit card ASI Show has on file.  Please contact me about using a credit card.  Please note that full payment is due with order. Space will not be reserved with the contact of the contac |   |  |  |  |
| Advertiser/sponsor agrees to all terms and conditions. All advertising commitments are non-cancelable, non-transferable and non-refundable. Please visit www.asiroadshow.com/mktgopps for details.  |   |  |  |  |

# ASI ROADSHOW.

## ASI ROADSHOW...

| HOLD FOR ARRIVAL ON: | HOLD FOR ARRIVAL ON: |  |
|----------------------|----------------------|--|
| FOR COMPANY:         | FOR COMPANY:         |  |
| Contact:             | Contact:             |  |
| Box of               | Box of               |  |
| <b>ROADSHOW</b>      | ASI<br>ROADSHOW      |  |
| HOLD FOR ARRIVAL ON: | HOLD FOR ARRIVAL ON: |  |
| FOR COMPANY:         | FOR COMPANY:         |  |
| Contact:             | Contact:             |  |
| Box of               | Box of               |  |