

### **Exhibitor Information Packet**

Attached you will find the following important information about Week #1 (Seattle, Portland, Sacramento, San Francisco)

- ◆ Important Showcase Information outlining the show format.
- ◆ Exhibit Hours are from 9:00 a.m. 1:00 p.m.
- ◆ Hotel Information with addresses, shipping information, rates, and basic directions.
- Transportation Services information for an easy and convenient way to get yourself and your materials from city to city.
- ◆ Exhibitor Reply Fax or Multi-Line Rep Reply Fax to give us the information we need to better serve you during the week as well as indicate any special requests you may have. Please complete this form and fax it back to us no later than January 14, 2019.
- ◆ <u>End-Buyers</u> distributor members will be allowed to escort their endbuyers into the show.

If there is any way that we can be of assistance to you before the show, please send an email to roadshow@asishow.com. You can also contact:

Nick DiNicola Director, Industry Relations and ASI Roadshows 877-934-7048 ndinicola@asicentral.com

# **ROADSHOW Important Roadshow Information**

**Hotels:** Each hotel has been carefully selected to provide a clean, safe, and comfortable environment.

Specific Hotel Information for Week #1 is enclosed. Please make your own hotel reservations directly with the hotel. Make all reservations by the deadlines listed below and be sure to mention the ASI Roadshow when booking to ensure you get the ASI Roadshow rate.

Hours: Exhibit hours are from 9:00 a.m.-1:00 p.m. Set-up will begin at 7:00 a.m. each morning.

Breakdown will begin at 1:00 p.m. As a courtesy to your fellow exhibitors, please have your

exhibit ready at 9:00 a.m. and do not begin breakdown until 1:00 p.m.

Format: Each exhibitor will have an assigned space. Fire and safety regulations prohibit racks and

displays in the aisles or blocking exits. If you require additional tables, please let us know

ahead of time.

Shipping: Enclosed is information for shipping packages to each day's hotel. To ensure that your packages

> arrive on time, please follow the instructions carefully. Ship all packages to arrive no sooner than two business days before each show. Catalogs & consumables should be shipped to each day's hotel in quantities to cover that day's exhibits. Please include the name of the Company and the Rep on the shipping label to facilitate delivery. Also, it is recommended that you bring tracking numbers on-site with you to help locate missing items. Since ASI is charged for storage & handling, you will be charged if boxes are received earlier than the specified

delivery window. Cost is \$25/package per day.

**Bus Service:** If you wish to participate in our Passenger Bus service (which includes Cargo Truck service),

please indicate on the Exhibitor Reply Fax or Multi-Line Rep Reply Fax. We also offer a "Cargo Only" option at a reduced rate. Passenger Bus & Cargo Truck reservations must be confirmed with a credit card number. See the Transportation Services page for details. Service cancelled within two weeks of a show is non-refundable. In order to accommodate all participants, Cargo Truck rates are based on up to 5 standard size boxes (up to 70lbs per box) and/or display cases per company. Any extra or overweight cargo will incur an additional surcharge (\$25 per box). Please call ahead if you think you may need additional cargo space. ASI Roadshow offers cargo service between all show locations this week. Note: ASI Roadshow is not responsible for damages/breakage resulting from poorly packed items.

**Electricity:** Electricity is available at all locations for a \$20.00 daily charge. Please indicate on the

Exhibitor Reply Fax or Multi-Line Rep Reply Fax if you require electricity so your exhibit can be placed near an electrical outlet. If you do not return your Exhibitor Reply Fax or Multi-Line

Rep Reply Fax indicating a need for electricity, it may not be provided.

Catering: A continental breakfast will be available each morning for exhibitors in the exhibit area beginning

at 7:00 a.m. Beverages and light snacks will be available throughout the day.

Invitations: All promotional products industry distributors are invited to attend,. Invitations to distributors are

mailed, faxed, & emailed and followed up with telephone reminders.

Distributor members will be allowed to bring their customers into the show. (1/2 day or full day **End-Buver** Portion:

pending on decision). The end-buyer will be identified by wearing a unique lanyard and a generic

badge that is different than distributors which will say ESCORTED END-BUYER.

Please note, due to ASI policy, attendee email addresses will no longer be sent with the attendee Attendee lists after each week. You will still receive the name, phone number, company, street address, Email List:

> and the day they attended – THIS IS CHANGED. TO AN OPT-IN PROCESS. Contact information may be used only by the exhibiting company and cannot be transferred to another person or entity. Any misuse of this information will result in a \$1,500 fine. Attendee list is only available to

ASI supplier members.



### **Hotel Information**

**Don't forget** – Catalogs & Consumables shipped to each day's hotel **should not** arrive more than **2 business days** prior to the show date.

Monday, 1/21/19 - Seattle, WA

Hotel: Embassy Suites by Hilton Seattle North

Lynnwood

20610 44<sup>th</sup> Ave. W. Lynwood, WA 98036

Phone: 425-582-4240

**Rate:** \$127.00/night

Deadline: Book by 01/05/2019

**Shipping Info:** Please ship to yourself and your Company

Name c/o ASI Roadshow at the

Hotel Address. Also, use labels on last page

to identify shipment.

Tuesday, 1/22/19 - Portland, OR

Hotel: Embassy Suites Portland Washington

**Square** 

9000 SW. Washington Square Road

Tigard, OR 97223 Phone: 503-644-4000 **Rate:** \$149.00/night **Deadline: Book by 12/24/19** 

**Shipping Info:** Please ship to yourself and your Company

Name c/o ASI Roadshow at the

Hotel Address. Also, use labels on last page to identify shipment.- NOTE THERE IS NO

BUS SERVICE TO SACRAMENTO- YOU MUST BOOK A

**FLIGHT** 

Wednesday, 1/23/19 - Sacramento, CA

Hotel: Crowne Plaza Sacramento Northeast

5321 Date Ave.

Sacramento, CA 95841 Phone: 916-338-5800 **Rate:** \$129.00/night

Deadline: Book by 01/06/2018

**Shipping Info:** Please ship to yourself and your Company

Name c/o ASI Roadshow at the

Hotel Address. Also, use labels on last page

to identify shipment.

Thursday, 1/24/19 – San Francisco, CA

**BOOK YOUR ROOM:** 

Hyatt Regency San Francisco Airport

1333 Bayshore Hwy Burlingame, CA 94010

Phone: 650-347-1234

**Rate:** \$259.00/night

Deadline: Book by 01/04/2019

**Shipping Info:** Please ship to yourself and your Company

Name c/o ASI Roadshow at the

Hotel Address. Also, use labels on last page

to identify shipment.

For more detailed directions call hotels, or go to: www.mapquest.com

Local Transportation (to/from airport):

Seattle Taxi is approximately: \$58 San Francisco Taxi is approximately: \$58

**Transportation Services** 

Please note there will be no Bus Service from Portland to Sacramento. Exhibitors will need to book their own flights between these cities.



## Need a Convenient Way to Get You and Your Exhibit Materials from Show to Show?

### Save yourself valuable time and effort with the ASI Roadshow's Transportation Services!



**Transportation service** is available between show cities and includes Cargo Truck\* service. Relax in comfort while our experienced staff transports you and your materials to the next show city. Very convenient!

#### Just \$163/ride



**Cargo Truck service** only is available for exhibitors who want the freedom of driving themselves, but don't want the hassle of transporting their exhibit materials. Just put your materials on the truck. They will be delivered to your table for set up! A big time saver!

Cargo Truck rates are based on up to 5 standard size boxes (up to 70 lbs. of weight) and/or display cases per company. A \$25 PER BOX charge will be charged for additional/overweight boxes.

#### Just \$138 per leg



When possible, **Freight Forwarding Service** is available between consecutive weeks. Avoid the headaches of dealing with an outside freight carrier! This is an economical way to ensure your freight gets where it needs to go! Best of all, your freight stays with us!

Just \$2.00/lb

\*Cargo services include up to five standard size boxes and/or display cases (up to 70 lbs. each). A surcharge will be added for additional/overweight cargo (\$25 per box).

All reservations must be confirmed with a credit card.

Just fill out the accompanying Exhibitor Reply Fax or Multi-Line Rep Reply Fax

scan and email it to: ndinicola@asicentral.com Fax: 866-709-6740

Any questions, contact Nick DiNicola at 877-934-7048



### Exhibitor Reply Fax — Week 1 (January 21-24)

Please return via fax (866-709-6740) or email (roadshow@asishow.com) In order to serve you better, we require the following information by January 16.

1.	Company name to be listed in the show directory and on the website:			
	Phone #:	asi #:		
2.	Please list all exhibitor personnel. Indicate Name:	cities for staff not attending the entire wee	k.	
	Email: Cell #:			
	Email: Name: Email:	Cell #:	 	
		nation is for ASI Roadshow contact purpose	es only.	
3.	Do you need electricity? (There is a \$20 D	aily Charge) Ye	s No	
4.			•	
5.				
6.	Would you like Freight Forwarding at \$2.0	0 per pound?	s No	
	Check here if the information listed at	oove applies to all weeks you are exhibit	ing.	
Terms: I respection cause locations exhibitor respons	services include up to 5 standard size boxes and/or display cases. Exhibitor agrees to hold harmless ASI Roadshow, the exhibit facility vely against all claims, losses, expenses or damages, to persons ed by exhibitors installation, removal, maintenance, occupancy or s. All participants in the Van Pool agree to abide by all federal, star facilities and their agents maintain insurance covering the exhibitibility for such property nor transit between exhibit locations. ASI, mechanical failure, or other circumstances beyond the control of	ities, their parents, subsidiaries, agents, employees, officers, and or property, governmental charges or liens and attorney fees ari- use of the exhibition premises or a part thereof or transportation ate, and local ordinances and laws. Further neither ASI Roadshot tors property and ASI Roadshow and the exhibit facilities assum- Roadshow is not responsible for transportation delays due to act	d directors sing out of between w not the e no	
Name	9	asi/		
Signa	ature	Date		
	ons returned unsigned will result in a delay in processing.			
	lease use the credit card that ASI Roadshov			
	lease contact me about using a credit card.	TOTAL:		
	not want my company to receive faces from or on behalf of the following or goods or services related to operating a <i>Show</i> to the fax numbers listed in			

behalf of ASI to the fax numbers listed in this document.



# Multi-Line Rep Reply Fax — Week #1 (January 21-24) Please return via fax (866-709-6740) or email (roadshow@asishow.com)

In order to serve you better, we require the following information by January 16.

1.	What line names will you be showing at the (If you have additional lines, please list on a separate shee					
	P		ASI#			
	P	hone #:	ASI #			
	P	hone #:	ASI #			
2.	Please list all exhibitor personnel. Please indicate cities for staff not attending the entire week.					
	Name: Cell #:					
	Email:	Email:				
	Name:	Cell #:				
	Email:					
	Email:Name:	Cell #:				
	Email:					
	Note: Cell phone and email address information	ation is for ASI Roadsho	ow contact purposes only.			
3.	Do you need electricity? (There is a \$20 Da	ily Charge)	Yes No			
4.	Do you want to participate in the Passenger Bus and Cargo Truck* services and have your materials delivered to your table each morning? \$163/leg charge per person applies.  Reservations must be confirmed with a credit card.  Yes No If you have already reserved this on the Exhibitor Agreement, you do not need to check this again.					
5.	If not riding in the Passenger Bus, would you like your materials transported from show to show in our Cargo Truck* and delivered to your table each morning? \$138 per leg charge per company applies. Reservations must be confirmed with a credit card. Yes No If you have already reserved this on the Exhibitor Agreement, you do not need to check this again.					
6.	Would you like Freight Forwarding at \$2.00	per pound?	Yes No			
	Check here if the information listed	above applies to all we	eks you are exhibiting.			
Terms: all claim removal by all fe property	services include up to 5 standard size boxes and/or display cases (up to 70 lbs Exhibitor agrees to hold harmless ASI Roadshow, the exhibit facilities, their pans, losses, expenses or damages, to persons or property, governmental charges, maintenance, occupancy or use of the exhibition premises or a part thereof obderal, state, and local ordinances and laws. Further neither ASI Roadshow not y and ASI Roadshow and the exhibit facilities assume no responsibility for such rotation delays due to acts of God, weather, mechanical failure, or other circums	rents, subsidiaries, agents, employees, as or liens and attorney fees arising out or transportation between locations. All p the exhibitor facilities and their agents reproperty nor transit between exhibit loc	officers, and directors respectively against of or caused by exhibitors installation, participants in the Van Pool agree to abide maintain insurance covering the exhibitors eations. ASI Roadshow is not responsible for			
Nam	ne		asi/			
Sian	aature					
_	tions returned unsigned will result in a delay in processing.					
F	Please use the credit card that ASI Roadshow	has on file.				
F	Please contact me about using a credit card.		TOTAL:			
I d	lo not want my company to receive faces from or on behalf of the following coming goods or services related to operating a <i>Show</i> to the fax numbers listed in the					

# **EXHIBITORS!**

# MAKE YOUR ROADSHOW MORE SUCCESSFUL WITH THESE COST-EFFICIENT OPPORTUNITIES

### **Catalog & Product Resource Table**

Have your catalog or product available for all Roadshow attendees on the Catalog & Product Resource Table.

Catalog Resource \$275 per 4-day week \$200 per 3-day week Product Resource \$400 per 4-day week \$300 per 3-day week

\*\*\*IMPORTANT\*\*\* All Catalog & Product Resource Table Suppliers are responsible for shipping directly to show site twice within selected week. Confirmations and specific shipping requirements will be sent within 30 days of selected week.

### **★ Web Banner Advertising ★**

By promoting your company, show special and booth in a banner advertisement featured on the ASI Roadshow website, you are sure to increase your table traffic. With thousands of hits daily, your ad will be seen by Roadshow attendees before the show even begins.

550 x 90 pixel Master ad – \$599 (6 ads available per month) Video ad – \$599 (3 ads available per month)

#### **Pre-Show Email**

A Pre-Show Email is a great way to invite distributors to visit you in a particular region. It's easy! Simply send us your promotional message (in an HTML or text format) and we will deliver your email to distributors in each particular Roadshow region.

\$200 per 4-day week \$175 per 3-day week

### **Roadshow Sponsorship**

What better way to get your product in front of distributors than to be a sponsor. Think outside the box – table covers, banners and signs can all be sponsored by you! As a Roadshow sponsor, you will receive a banner ad on the Roadshow website, one pre-show marketing email, your show special featured on our Facebook and Twitter accounts, and your logo will be placed in the directory.

\$1,200 per 3 week segment

### Food & Beverage Sponsorship

Food & Beverage ......\$500 per week

### **Product Sponsorships**

Pens	.\$450	per week
Welcome Bags	.\$450	per week
Lanvards	\$450	per week

† All advertising and sponsorships are subject to the standard *ASI Show* terms and conditions, which can be found online at http://www.asiroadshow.com/rules-and-regulations.



2019

# ASI ROADSHOW MARKETING & SPONSORSHIP OPPORTUNITIES

Catalog & Product Resource Table*	Pre-Show Email	
Catalog Resource Product Resource  □ \$275 per 4-day week □ \$200 per 3-day week □ \$300 per 3-day week	<ul> <li>\$200 per 4-day week</li> <li>\$175 per 3-day week</li> <li>I would like to send a Pre-Show Email for the following weeks:</li> </ul>	
I would like to place my catalogs or products on the Catalog & Product Resource Table for weeks:	The subject line is:	
*You are responsible for shipping catalogs & products directly to show site at start of each week.  ★ Web Banner Advertising ★  □ 550 x 90 pixel Master ad – \$599 (6 ads available per month)  □ Video ad – \$599 (3 ads available per month)	Roadshow Sponsorship  □ \$1,200 per 3 week segment  Product Sponsorships □ Pens\$450 per week □ Welcome Bags\$450 per week □ Lanyards\$450 per week	
COMPANY INFORMATION:  Please complete this form, and send it with payment right away for the most exposur Orders will not be processed without payment. All prices are net. All payments must		
Company Name		
Company Address	Email	
Advertising Contact (for questions)		
Business Phone	Business Fax	
Email \	Vebsite	
Authorizing Representative		
Authorizing Representative Signature		
PAYMENT INFORMATION:		
Total marketing investment: \$		
<ul> <li>Please use the credit card ASI Show has on file.</li> <li>Please contact me about using a credit card.</li> </ul>		
Please contact the about using a credit card.  Please note that full payment is due with order. Space will not be reserved Advertiser/sponsor agrees to all terms and conditions. All advertising com Please visit www.asishow.com/roadshow/2019/exhibitor/marketing-opport	mitments are non-cancelable, non-transferable and non-refundable.	

# ASI ROADSHOW...

### ASI ROADSHOW...

HOLD FOR ARRIVAL ON:	HOLD FOR ARRIVAL ON:	
FOR COMPANY:	FOR COMPANY:	
Contact:	Contact:	
Box of	Box of	
<b>ROADSHOW</b>	ASI ROADSHOW	
HOLD FOR ARRIVAL ON:	HOLD FOR ARRIVAL ON:	
FOR COMPANY:	FOR COMPANY:	
Contact:	Contact:	
Box of	Box of	